

# *Ocean Rate Bulletin*



## **Fresh Oranges:**

### **Total TEU/FEU:**

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during October 2005. The denominator represents the total number of FEU shipped, by carriers, throughout the 2004 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, October 2005.

### **Market Share-October:**

Each carrier's current market share is based on the number of containers shipped during October 2005. Source: PIERS, October 2005.

### **Market Share-CY 2005:**

Each carrier's market share is based on the total number of containers shipped throughout the 2005 calendar year. Source: PIERS, 2005.

### **Transit Time:**

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web" and individual shipping line websites.

### **Ocean Rates:**

Ocean rates are applicable for December 31, 2005. Rates are per 40-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source: Identified through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, eztariff rate retrieval system, and individual shipping line websites.

### **Container Rate:**

Container rates for Fresh Oranges are quoted on full 40-foot refrigerated containers unless otherwise noted.

### **Definitions:**

AI = All Inclusive  
ARB = Arbitrary Charge  
BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.  
CAF = Currency Adjustment Charge  
CFS = Container Freight Station - used to consolidate shipments.  
Chassis = Chassis Surcharge  
KT = 1,000 Kilograms (Metric Ton).  
PC = Per Container  
THC = Terminal Handling Charge, also known as Container Yard Charge (CY).  
FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Taylor on (202) 690-1326, or Lane on (202) 720-9801 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: [www.ams.usda.gov/tmd/ocean/index/asp](http://www.ams.usda.gov/tmd/ocean/index/asp).

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Fresh Oranges

Monthly Market Share For: October 2005

Month\Year: 7.0 \ 10,825.2

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
Hanjin	57%	28%	11										
Hyundai	29%	41%	9										
P&O Nedlloyd	14%	0%	15	\$3,300	\$455	\$40							\$3,795
APL	0%	11%	11	\$4,450	\$455								\$4,905
Maersk-SeaLand	0%	10%	16	\$2,878	\$455	\$40							\$3,373
Yang Ming	0%	4%	12										

Weighted Average Container Rate \$3,795

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Fresh Oranges

Monthly Market Share For: October 2005

Month\Year: 520.2 \ 6,582.4

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
China Shipping	57%	24%	19										
P&O Nedlloyd	25%	21%	13	\$3,510	\$455	\$40							\$4,005
Maersk-SeaLand	10%	23%	18	\$2,878	\$455	\$40							\$3,373
OOCL	2%	11%	16	\$5.11 <sup>19</sup>	\$25 <sup>16</sup>	\$40						1008 pkgs	\$5,566
Hyundai	2%	2%	16										
MOL	2%	2%	15	\$4,700	\$455	\$40							\$5,195
NYK Line	1%	3%	14	\$3,000	\$455								\$3,455
Hatsu Marine Ltd.	0%	1%	17										
APL	0%	0%	15	\$4,350	\$455								\$4,805
Norasia	0%	3%	19										
COSCO	0%	3%	16										

**Weighted Average Container Rate** \$3,981

<sup>16</sup> Rate is calculated per KT not by container.

<sup>19</sup> Rate is per package

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Fresh Oranges

Monthly Market Share For: October 2005

Month\Year: 1.4 \ 68.3

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
OOCL	100%	38%	15	\$5.55 <sup>19</sup>	\$25 <sup>16</sup>	\$40						1008 pkgs	\$6,084
Maersk-SeaLand	0%	23%	26	\$2,878	\$455	\$40							\$3,373
P&O Nedlloyd	0%	16%	18	\$3,900	\$455	\$40							\$4,395
NYK Line	0%	11%	19										
MOL	0%	6%	20	\$4,950	\$455	\$40							\$5,445

**Weighted Average Container Rate** \$6,084

<sup>16</sup> Rate is calculated per KT not by container.

<sup>19</sup> Rate is per package

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Fresh Oranges

Monthly Market Share For: October 2005

Month\Year: 16.3 \ 967.3

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
NYK Line	51%	31%	20	\$3,050	\$455								\$3,505
P&O Nedlloyd	49%	32%	21	\$3,900	\$455	\$40							\$4,395
OOCL	0%	29%	19	\$5.55 <sup>19</sup>	\$25 <sup>16</sup>	\$40						1008 pkgs	\$6,084
Hapag-Lloyd	0%	5%	21	\$3,500	\$455	\$40							\$3,995

**Weighted Average Container Rate** \$3,942

<sup>16</sup> Rate is calculated per KT not by container.

<sup>19</sup> Rate is per package

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Fresh Oranges

Monthly Market Share For: October 2005

Month\Year: 50.0 \ 1,177.7

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
NYK Line	56%	41%	16	\$3,050	\$455								\$3,505
P&O Nedlloyd	36%	38%	18	\$3,700	\$455	\$40	9%						\$4,528
OOCL	8%	11%	16	\$5.55 <sup>19</sup>	\$25 <sup>16</sup>	\$40						1008 pkgs	\$6,084
APL	0%	4%	20	\$4,725	\$455								\$5,180
Hapag-Lloyd	0%	4%	16	\$3,300	\$455	\$40	9%						\$4,092

**Weighted Average Container Rate** \$4,080

<sup>16</sup> Rate is calculated per KT not by container.

<sup>19</sup> Rate is per package

# Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Tokyo, Japan

Fresh Oranges

Monthly Market Share For: October 2005

Month\Year: 1.6 \ 2,135.4

Carrier	Market Share	Market Share CY	Transit Time in Days	Ocean Rate	Surcharges:							Size	Container Rate
					BAF	CHASSIS	CAF	THC	CFS Rec	ARB	Cotton R.		
APL	100%	8%	10	\$4,350	\$455								\$4,805
Hanjin	0%	35%	10										
Maersk-SeaLand	0%	19%	13	\$2,297	\$455	\$40	50%						\$3,941
K Line	0%	10%	10	\$2,240	\$240	\$40	47%						\$3,573
Yang Ming	0%	8%	10										
OOCL	0%	7%	9	\$4.05 <sup>19</sup>	\$455	\$40	50%					1134 pkgs	\$7,384
NYK Line	0%	6%	11	\$2,800	\$455								\$3,255

**Weighted Average Container Rate** \$4,805

<sup>19</sup> Rate is per package